

**Workforce Competitiveness Trust Fund (WCTF) Round One Awards**

Project Lead, Sector and Occupational Focus	Project Description	Employer and Other Partners	# of Participants
<p><b>Lead:</b> Asian American Civic Association  <b>Sector:</b> Skilled Trades  <b>Occupational Focus:</b> Automotive repair technicians  <b>Region:</b> Metro Boston  <b>Amount:</b> \$499,991</p>	<p>Partnership for Automotive Career Education (PACE) is an education, training, and employment project for entry-level automotive technicians. PACE provides an education and training pipeline customized to the automotive industry, recruits and screens participants, and provides English language and basic math education customized to the automotive industry; hands-on automotive training for employer identified entry level skills; job readiness skills; computer literacy; automotive service excellence test preparation training; supervisory training; career counseling, case management, job placement, and retention services. PACE trains new workers for the industry as well as provides education and training for incumbent workers to be able to move up the company career ladder.</p> <p>PACE helps job seekers and workers attain and retain employment and advance to family sustaining wages. PACE assists employers in filling vacancies, reducing recruitment costs, increasing retention, and diversifying their workforce.</p>	<p><b>Employers:</b>  Sullivan Tire, Village Automotive Group, Bridgestone Firestone, Direct Tire and Auto Service</p> <p><b>Other Partners:</b>  Urban League, MA State Auto Dealers Association, Benjamin Franklin Institute, Boston Public Schools, Dept. of Adult Education and Community Services</p>	<p>343</p>
<p><b>Lead:</b> Greenfield Community College  <b>Sector:</b> Clean Energy  <b>Occupational Focus:</b> Building Trades  <b>Region:</b> Pioneer Valley  <b>Amount:</b> \$371, 833</p>	<p>The overall goal of the project is to build upon Franklin County's unique position of leadership and strength in environmental stewardship to establish an awareness, education and training program in the critical emerging Renewable</p>	<p><b>Employers:</b> Alpha Stone Concrete, Coldham &amp; Hartman Architects, Cows Building Supply, Cozy Home Performance, Deerfield Valley Heating &amp; Cooling, Donald Campbell Assoc., EW Martin Electrical, F.W. Webb Company,</p>	<p>240</p>

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	<p>Energy/Energy Efficiency focus of the construction sector. The Sustainable Practices in Construction Project (SPC) will develop and implement a course-by-course curriculum along the spectrum of sustainable practices in the construction industry, culminating in a one-year certificate and two-year Associate Degree program. Over 1000 contact hours of instruction will be offered during the grant period. Target population includes incumbent workers, pre-college special populations, and high school and current college students.</p> <p>Through linkages with area service agencies the project will recruit older workers, at-risk youth, adult learners, and ESOL learners and will provide adequate support through career coaching and other support services. It will also ensure articulation with secondary programs at each of the two vocational-technical schools and largest feeder high schools to Greenfield Community College. It will provide multiple entry and exit points for each of the populations targeted.</p> <p>Employers will benefit from retrained and new workers able to improve the capacity of their business to respond to the emerging demand for renewable production and services from their residential and commercial customers.</p>	<p>Homebuilders Assoc. W. MA, Integrity Development &amp; Construction, Kraus Fitch Architects, Local 108, UBCJA, Mowry &amp; Schmidt, Natural Siding Associates, Northampton Plumbing Supply, Palmieri Electric, Renaissance Builders, Rice Oil Company, Rugg Building Solutions, Sandri/Sunoco, Sean's Custom, Steibel Eltron, Inc., Thayer Street Associates.</p> <p><b>Other Partners:</b>            Berkshire PV Systems, Center for Ecological Technology, Coop Power, Greenfield Solar Store, Solar Wrights, Inc., New England Sustainable Energy Assoc., Northeast Biodiesel, Pioneer Valley PhotoVoltaics, Franklin Hampshire Career Center, Franklin Hampshire Regional Employment Board, HAP, Inc., Pioneer Valley Planning Commission, Rural Development, Inc., Franklin County Technical School, Greenfield Public Schools, Mohawk Trail regional Schools, Smith Vocational &amp; Agricultural H.S., Center for New Americans, Greenfield Community College, International Language Institute, The Literacy Project.</p>	

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<p><b>Lead:</b> Beth Israel Deaconess Medical Center  <b>Sector:</b> Health Care  <b>Occupational Focus:</b> Medical Lab Technicians  <b>Region:</b> Metro Boston  <b>Amount:</b> \$500,000</p>	<p>This initiative will train current hospital employees to be Medical Laboratory Technicians. In an employer-designed and led response to a critical need to staff this profession, the hospitals are working with Bunker Hill Community College to build and accredit a Medical Laboratory Technician program in the greater Boston area, which currently has no such training program. This initiative, which will be offered in a model convenient for hospital employees, is a model of a community college and local employers working together to build a workforce development solution.</p> <p>There is a national shortage of Medical Laboratory Technicians and Technologists. Participating employers are facing vacancy rates between 6% and 15% in these roles. For the first six semesters, employees will take on-site courses offered by BHCC that will lead to an Associate Degree in Medical Laboratory Technology and national certification. In the last 6 months of the program, employees will participate in clinical practicum on site at their hospitals for 40 hours a week. During this time, hospitals will continue to provide a salary and benefits for employees as they complete their training. An estimated 14 program graduates will take the national certification exam and be hired by their hospitals as Medical Laboratory Technicians.</p>	<p><b>Employers:</b>  Beth Israel Deaconess Medical Center, Children's Hospital Boston, New England Baptist Hospital</p> <p><b>Other Partners:</b>  Boston PIC, Bunker Hill Community College</p>	<p>22</p>

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<p><b>Lead:</b> Cape Cod &amp; Islands WIB  <b>Sector:</b> Healthcare  <b>Occupational Focus:</b> Health Unit Coordinators, Medical Informatics Specialists, IT Project Managers and CNAs.  <b>Region:</b> Cape Cod  <b>Amount:</b> \$318,877</p>	<p>This project will provide four trainings, covering two major areas in which our local healthcare employers need assistance: improving the skills related to information technology and expanding the skills of entry level workers. Worker shortages in the healthcare industry are well documented, and this training will allow the healthcare employers to fill in gaps in their workforce.  The four training courses will be in the following areas: Medical Information Technology, Health Unit Coordinator, Project Management , and Dementia Training.</p>	<p><b>Employers:</b>  Cape Cod Healthcare-(which includes Cape Cod Hospital, Falmouth Hospital, VNA of Cape Cod) EPOCH Senior Healthcare of Brewster</p> <p><b>Other Partners:</b>  CONNECT Partnership, Cape Cod Technology Council, SEIU 1199, Cape Cod Community College</p>	<p>65</p>
<p><b>Lead:</b> North Shore WIB  <b>Sector:</b> Healthcare  <b>Occupational Focus:</b> LPN and other allied health professions  <b>Region:</b> Northeast  <b>Amount:</b> \$500,000</p>	<p>Many health care employers have adopted “grow your own” strategy, because incumbent workers are familiar with working in a health care environment and have developed significant patient care skills, and because the investment increases worker commitment to the organization. A collaborative of health care industry and health education executives have created the concept of a new education model, the Health Care Learning Network (HCLN) to prepare for post-secondary education programs. Using the latest in instructional and learning outcomes management technology, the HCLNTM will deliver college preparatory coursework to front-line health care workers as a strategy to address critical professional shortages within these facilities and to improve overall customer service.</p>	<p><b>Employers:</b>  Kindred Healthcare (which includes Den-Mar Rehab &amp; Nursing Center, Brigham Manor Nursing and Rehab Center, Country Rehab &amp; Nursing Center, Hammersmith House Nursing Care Center and Blueberry Hill Skilled Nursing &amp; Rehab), LedgeWood Rehabilitation and Skilled Nursing Center, Seacoast Nursing and Rehab Center</p> <p><b>Other Partners:</b>  North Shore Career Center, Merrimack Valley WIB, Greater Lowell WIB, Metro Southwest WIB, Essex County Community Organization, World Education, Inc.</p>	<p>80</p>

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<p><b>Lead:</b> Berkshire REB  <b>Sector:</b> Healthcare  <b>Occupation:</b> LPN and other allied health careers  <b>Region:</b> Berkshire  <b>Amount:</b> \$499,900</p>	<p>Facing a dire shortage of Nursing Assistants, LPNs, RNs and other health care staff, this project's goal is to recruit new staff and to improve the skills of existing staff. The design is to support staff by providing release time, paid tuition, child care and transportation while attending prerequisite and certificate classes and to prepare staff for training by providing a Readiness workshop. The design also provides for the development of recruitment materials, including a website, that will attract new employees. The impact will provide a model for facilitating the recruitment and retention of new employees into the Health Care Industry.</p>	<p><b>Employers:</b>  Berkshire Health Systems, Berkshire Healthcare Systems, Northern Berkshire Healthcare, Northern Berkshire Comprehensive Care</p> <p><b>Other Partners:</b>  Berkshire Works, Network for Rural Healthcare, Berkshire Community College, MA College of Liberal Arts</p>	<p>125</p>
<p><b>Lead:</b> Massasoit Community College.  <b>Sector:</b> Skilled Trades-Jobs in Boating  <b>Occupational Focus:</b> Marine Technicians  <b>Region:</b> Southeast  <b>Amount:</b> \$424,518</p>	<p>The proposed project's focus is the Marine Trades industry, a sector of the critical Travel and Tourism industry as defined in the WCTF legislation. The Marine Trades industry in Massachusetts generates nearly \$2 billion in statewide spending annually. It comprises boat dealers, boatyards, and marinas, which span the NAICS (North American Industry Classification System) designated industry sectors of Retail Trade; Other Services; and Arts, Entertainment, and Recreation – all identified as critical industries in the Southeast Region of Massachusetts.</p> <p>The Marine Trades industry faces a shortage of skilled and qualified workers, particularly marine technicians, nationwide. In southeastern Massachusetts,</p>	<p><b>Employers:</b>  A to Z Boatworks, Burr Brothers Boats, Inc., C&amp; E Distribution Corp., Foster Rigging &amp; Yacht Services, Inc., Marina Bay on Boston Harbor, Mattapoisett Boatyard, Inc.</p> <p><b>Other Partners:</b>  MA Marine Trades Association, MA Marine Trades Educational Trust, MY TURN, Inc., Massasoit Community College</p>	<p>276</p>

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	<p>the inability to fill these jobs has hindered this industry’s growth and competitiveness. A shortage of training programs and qualified instructors, a lack of awareness of career opportunities, and retirements among the incumbent workforce – combined with industry expansion – have contributed to the shortage of qualified workers. The JIB project will address the dual goals of 1) meeting the critical need for skilled technicians in the Marine Trades industry in southeastern Massachusetts and 2) providing the region’s residents – including youth; older workers; women, who are under-represented in the marine trades; low-income individuals; the unemployed; those with disabilities; and others who experience barriers to employment success – with access to sustainable-wage jobs and career ladders in this critical and emerging industry. The JIB project will accomplish these goals by expanding marine education and training to both community colleges in the region; developing advanced training curricula for the incumbent workforce; and increasing the pipeline of skilled workers by recruiting youth, older workers, and others for training and jobs in the Marine Trades.</p>		
<p><b>Lead:</b> Community Work Services  <b>Sector:</b> Travel &amp; Tourism  <b>Occupational Focus:</b> Hospitality careers  <b>Region:</b> Metro Boston  <b>Amount:</b> \$498,481</p>	<p>The At Your Service program is a proven collaboration of not for profit service providers, public agencies, and employers aligned to ensure that Boston’s most vulnerable populations have</p>	<p><b>Employers:</b>  Millennium Boston Hotel, Langhan Hotel, The Eliot Hotel, Hotel Marlow, The Bullfinch Hotel, Onyx Hotel</p>	<p>180</p>

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	<p>access to exciting careers in Boston’s thriving hotel industry. With new partners and service options, At Your Service (AYS) now aims to serve homeless women who are transitioning from welfare and other adults who are homeless or at risk of being homeless and are receiving or are eligible for food stamp benefits.</p>	<p><b>Other Partners:</b> Job Net, The Work Place, Boston PIC, MA Department of Transitional Assistance, MA Lodging Association Education Foundation, Inc., Travelers Aid Family Services</p>	
<p><b>Lead:</b> Jewish Vocational Services <b>Sector:</b> Travel &amp; Tourism <b>Occupations:</b> Entry into and advancement in Hospitality careers: Front of the House\Food Service, Back of the House\Food Service, Lodging <b>Region:</b> Metro Boston <b>Amount:</b> \$500,000</p>	<p>The Hotel Career Institute (HCI) will meet the workforce development needs of the hospitality industry in the greater Boston region. The industry, consisting of hotels and restaurants, is the third largest and fastest growing industry in the state, with its largest concentration in the greater Boston region. A flat labor market and significant skill gaps between largely immigrant workers and the requirements of growing occupations highlight the industry’s enormous need for skilled employees. Services, delivered at the workplace and at the two Boston convention centers, are incumbent worker training including ESOL, math, computer skills; and career coaching and supervisory training that will help employees climb several career paths. The HCI’s impact will include filling vacancies; providing learning gains, promotions, and pay increases for employees; and improving quality and productivity for participating employers.</p>	<p><b>Employers:</b> Radisson Hotel Boston, Boston Convention Center/ARAMARK, Charles Hotel, Seaport Hotel, Residence Inn Cambridge, Legal Sea Foods</p> <p><b>Other Partners:</b> The Work Place, Boston PIC, JVS, International Institute, MA Lodging Association Education Foundation</p>	250
<p><b>Lead:</b> UMass Amherst <b>Sector:</b> Education <b>Occupational Focus:</b> Service</p>	<p>This project brings together private and public employers, unions, the nationally-recognized</p>	<p><b>Employers:</b> Sodexo, Smith Vocational, Northampton Public Schools,</p>	205

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<p>occupations within educational institutions such as food service, clerical, and custodial  <b>Region:</b> Pioneer Valley  <b>Amount:</b> \$353,875</p>	<p>Labor/Management Workplace Education Program, and two outstanding components of our regional workforce development system to launch industry-wide career ladders in education. Key to this effort are skills offerings essential for older workers to advance up these career ladders. With these workforce development offerings we address a marginalized workforce, older frontline employees (janitors, secretaries, trades people, cafeteria workers), who are falling behind in skill areas critical to the continued competitiveness of the education industry, a bell-weather and omnipresent employer for the Commonwealth.</p>	<p>Smith College  <b>Other Partners:</b>  Franklin Hampshire Career Center, Franklin Hampshire REB, UFCW Local 1459, SEIU Local 211, SEIU Local 263, Northampton MTA, UMass Labor Management Workplace Education Program</p>	
<p><b>Lead:</b> Year Up  <b>Sector:</b> Financial Services  <b>Occupational Focus:</b> Financial services operations such as fund accountant and account manager  <b>Region:</b> Metro Boston  <b>Amount:</b> \$500,000</p>	<p>The goals of the project are to provide financial services institutions with a reliable source of entry level talent for positions that will lead to lower turnover and significant cost savings, and to provide opportunities for significant life improvements for a disconnected population (low-income, at-risk 18-24 year-olds) that is often locked out of the corporate workplace.</p>	<p><b>Employers:</b>  Bank of America, Brown Brothers Harriman, State Street Corporation  <b>Other Partners:</b>  Cambridge College</p>	210
<p><b>Lead:</b> Greater New Bedford WIB  <b>Sector:</b> Manufacturing  <b>Occupational Focus:</b> Machinists in advanced manufacturing  <b>Region:</b> Southeast  <b>Amount:</b> \$499,923</p>	<p>As manufactures strive for global competitiveness and specialization in niche markets, they look for solutions to bridge traditional skills of their workers to new, more technical skills, and to train-the-trainer. This project focuses on training over 550 incumbent workers in demand-driven, lean manufacturing concepts that support career</p>	<p><b>Employers:</b>  Aerovox, AFC Cable Systems, Lockheed Martin/Sippican, Nameplates for Industry, Precix  <b>Other Partners:</b>  New Bedford Career Center, LifeStream, Inc., IBEW Local 1499, Teamsters Local 59, Bristol Community College</p>	627

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	ladders within local employers. Participants will receive certificates upon course completion. The program will also target 84 potential workers (including DTA clients) to prepare them for an advanced manufacturing environment by embedding lean concepts into work readiness training.		
<p><b>Lead:</b> Hampden REB  <b>Sector:</b> Manufacturing  <b>Occupational Focus:</b> Skilled Machinists in Precision Manufacturing  <b>Region:</b> Pioneer Valley  <b>Amount:</b> \$409,788</p>	<p>Goal 1: To provide training in Machine Tool Technology to 40 unemployed/underemployed individuals. Goal 2: To establish 40 training slots per year to provide skills enhancement to 60 incumbent workers. This will increase the industry's capacity to penetrate specific market demands in highly specialized and complementary markets.</p>	<p><b>Employers:</b> Mitchell Machine Inc, Tell Tool Inc., Peerless Precision Inc., Berkshire Industries, Inc., Hoppe Tool, Inc., D&amp;S Manufacturing/B&amp;F Tool, Inc., WGI Inc, Advance Manufacturing Company, Western MA Chapter National Tooling &amp; Machining Association</p> <p><b>Other Partners:</b> Springfield Technical CC, Asnuntuck CC, Greenfield CC, MA Career Development Institute, Westfield VTSH, Pathfinder Regional VTSH, Smith Vocational &amp; Agri. HS, Chicopee HS, Roger L. Putnam VTSH</p>	100
<p><b>Lead:</b> Merrimack Valley WIB  <b>Sector:</b> Manufacturing  <b>Occupational Focus:</b> Machinists, metal-workers  <b>Region:</b> Northeast  <b>Amount:</b> \$500,000</p>	<p>This partnership initiative is designed to meet the workforce needs of the region's manufacturing industry. The proposed project will provide education and training services to a minimum of 45 currently unemployed workers and a minimum of 125 currently employed workers.</p> <p>The goal of the project is to work with the regions employers and education providers to develop a career pathway which will meet the stated needs of our industry</p>	<p><b>Employers:</b>  GE, Middleton Aerospace, Bomco, Inc., Wilbur Tracy, Falmer Thermal Spray, Raytheon, Arwood Corporation, Berkshire Manufacturing Products, AW Chesterton, Boston Centerless, Merrimac Tool Co., Inc.  Northern Essex CC, North Shore CC, Whittier Regional VTSH, E-Team, LARE Training Center</p> <p><b>Other Partners:</b>  ValleyWorks Career Center, North Shore Career Centers,</p>	170

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	partners and workers. Course offerings will range from entry level to highly skilled giving employees opportunity for advancement by upgrading skills and companies a more educated market responsive workforce.	Greater Lowell Career Center, North Shore WIB, Greater Lowell WIB, MMEP, Boston Tooling & Machine Association, International Brotherhood of Electrical Workers	
<p><b>Lead:</b> Skyline Technical Fund  <b>Sector:</b> Manufacturing  <b>Occupational Focus:</b> Machine Operator to Machinist to CNC Operator to CNC Supervisor  <b>Region:</b> Central  <b>Amount:</b> \$500,000</p>	<p>Manufacturers need better-trained workers with higher skills in order to remain competitive. Workers need better skills to get into good jobs, and to advance their career paths. The goal of this project is to supply employer needs for new hires, improve the skills for incumbent workers, and train under or unemployed persons to fill this gap, thus improving family self-sufficiency and making businesses more productive and competitive. The Central Mass. Institute for Workforce Development is designed to reduce barriers and to connect the dots between potential and incumbent employees, employers, and technical education and training providers, using the resources of Worcester Technical High School. The program implements successful models such as MOST (Machine Operator Skills Training) and builds on existing relationships and strengths to deliver basic workforce education and manufacturing training. Its expected impact will be to improve the economic status of individuals, families, and employers in Central Massachusetts, and to create the Institute to replicate the program to other industries and regions in the Commonwealth.</p>	<p><b>Employers:</b>  Morgan-Worcester Heinrich Ceramic Decal, Continental Consolidated Industries, Woodmeister Master Builders, Lutco Ball Bearings, Metso Automation USA, Saint-Gobain Corp, Columbia Tech, Carlstrom Pressed Metals, Curtis Industries LLC, D&amp;S Granulating Knives, Donahue Industries, Lampin Corp, Noremex Manufacturing, Simonds International, Stonebridge Corp, Table Talk Pies, Incom, Reed Machinery, Inc., Fiba Technologies Inc, L.S. Starrett, Co., Varian Semiconductor Association, Inc., Action Automation &amp; Controls Inc, Comark Corporation, Waters Corporation, H&amp;R 1871 Inc.</p> <p><b>Other Partners:</b>  Workforce Central, Project ABLE, Worcester Probate &amp; Family Court, MMEP, Worcester Technical High School, Quinsigamond Community College, WPI</p>	<p>400</p>

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<p><b>Lead:</b> The Massachusetts AFL-CIO Workforce Development Programs, Inc.  <b>Sector:</b> Utilities  <b>Occupational Focus:</b> Utility trades and laborers  <b>Region:</b> The Greater Metro Boston Region  <b>Amount:</b> \$25,000</p>	<p>The High Road Energy Project represents a bold effort to shape the energy sector in Greater Metro Boston Region – and eventually the Commonwealth – through a broad-based workforce development sector initiative, combining credible research, professional training expertise, and industry leadership. The Construction, Manufacturing, Transportation and Utilities super sectors will be analyzed through this planning grant.</p>	<p><b>Employers:</b> NSTAR, Lighthouse Electrical Contracting  <b>Other Partners:</b> Utility Workers Union of America Local 369 (UWUA), Massachusetts Worker Education Roundtable, International Brotherhood of Electrical Workers Local 103 (IBEW), Greater Boston Joint Apprenticeship Training Program (JATC), Renewable Energy Policy Project (REEP), UMASS Boston Labor Resource Center</p>	<p>NA Planning Grant</p>
<p><b>Lead:</b> Barnstable County Cape Cod Economic Development Council  <b>Sector:</b> Clean Energy  <b>Occupational Focus:</b> Building Trades  <b>Region:</b> Cape and Islands  <b>Amount:</b> \$13,975</p>	<p>In response to the growth of the clean energy sector, requiring an expanded pool of skilled and trained workers, the Barnstable County Cape Cod Economic Development Council (EDC), in collaboration with numerous academic, non-profit and private-sector business partners, will undertake a multi-pronged planning process for the purpose of creating a workforce development implementation plan.</p>	<p><b>Employer Partners:</b> South Mountain Company, Mid-Cape Home Centers, Shepley Wood Products, Building Diagnostics, Housing Assistance Corporation, Cotuit Solar, Solar Wrights, Self Reliance, Cape Wind, Charles L Rose General Carpentry, Automation Plus, Inc, McGrath Global Mechanical, Inc, Cape Light Compact, WeelInfo, Waquoit Bay National Estuarine Research Reserve  <b>Other Partners:</b> Career Opportunities One Stop Career Center, National Science Foundation, Cape Cod Community College, Cape Cod Technical High School, Upper Cape Cod Regional Technical School, Clean Energy Design, Cape Cod Technology Council</p>	<p>NA Planning Grant</p>
<p><b>Lead:</b> Baystate Medical Center  <b>Sector:</b> Healthcare  <b>Occupational Focus:</b> Acute Care Certified Nursing Aides  <b>Region:</b> Pioneer Valley  <b>Amount:</b> \$25,000</p>	<p>The Pioneer Valley Health Care Workforce Development Initiative represents a regional planning effort to create healthcare industry change by improving job quality and job access for low-income people, low-skilled and</p>	<p><b>Employer Partners:</b> Sisters of Providence Health System, Baystate Medical Center  <b>Other Partners:</b> Regional Employment Board of Hampden County, Springfield Technical Community College-Center for</p>	<p>NA Planning Grant</p>

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	low-wage workers. Partners will develop a workforce development implementation plan that addresses barriers and gaps in the healthcare workforce development pipeline.	Business and Technology, Springfield Technical Community College-School of Health, Holyoke Community College, Greenfield Community College, Massachusetts Career Development Institute, Urban League of Springfield, New North Citizens' Council, Partners for a Healthier Community, Baystate-Springfield Educational Partnership	
<p><b>Lead:</b> 1199 SEIU Training and Upgrade Fund  <b>Sector:</b> Healthcare  <b>Occupational Focus:</b> Respiratory Therapist (Associates Degree)  <b>Region:</b> Metro Boston  <b>Amount:</b> \$24,864</p>	The Healthcare Career Partnership builds upon long-term and successful existing relationships between all partners to address institutional labor needs and to craft clear educational and career pathways for incumbent workers to advance at work.	<p><b>Employer Partners:</b> Boston Medical Center, Quincy Medical Center, Radius Specialty Hospital,</p> <p><b>Other Partners:</b> Boston PIC, South Coastal WIB</p>	NA Planning Grant
<p><b>Lead:</b> North Shore Community College  <b>Sector:</b> Hotel/Hospitality  <b>Occupations:</b> hotel, food server and culinary  <b>Region:</b> Northeast  <b>Amount:</b> \$24,997</p>	The Northeast Partnership for Hospitality and Tourism will convene a planning group of businesses, training and education providers, worker representation, and industry experts in the area of hospitality and tourism whose goal it will be to inform and oversee the creation of a plan to meet the regional workforce development needs of this industry.	<p><b>Employer Partners:</b> North of Boston Convention &amp; Visitors Bureau, Greater Merrimack Valley Convention &amp; Visitors Bureau, Spring Hill Suites, Double Tree Hotel, Holiday Inn Hotels &amp; Suites, North Shore WIB, Greater Lowell WIB, Merrimack Valley WIB, Career Center of Lowell, Travel Career Network, Ltd., Sheraton Ferncroft Resort, Holiday Inn Hotels &amp; Suites,</p> <p><b>Other Partners:</b> North Shore Community College, Middlesex Community College, Northern Essex Community College, MA Lodging Ass. Ed Foundation, Community Teamwork Inc., Community Action Inc., Operation Bootstrap, Greater Lawrence Community Action</p>	NA Planning Grant

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		Council, Essex National Heritage Area, Lawrence Heritage State Park, North Shore Chamber of Commerce, Greater Haverhill Chamber of Commerce, Greater Lowell Chamber of Commerce	
<p><b>15 Round I Implementation Projects= \$6,877,186</b></p> <p><b>5 Round I Planning Projects= \$113,836</b></p> <p><b>20 Total Round I Projects= \$6,991,022</b></p>			<b>3,293</b>